

# EXPORT QUOTATION WORKSHEET

DATE \_\_\_\_\_ REF/PRO FORMA INVOICE NO. \_\_\_\_\_  
COMMODITY \_\_\_\_\_ EXPECTED SHIP DATE \_\_\_\_\_  
CUSTOMER \_\_\_\_\_ PACKED DIMENSIONS \_\_\_\_\_  
COUNTRY \_\_\_\_\_ PACKED WEIGHT \_\_\_\_\_  
PAYMENT TERMS \_\_\_\_\_ PACKED CUBE \_\_\_\_\_

PRODUCTS TO BE SHIPPED FROM \_\_\_\_\_  
TO \_\_\_\_\_

SELLING PRICE OF GOODS: \$ \_\_\_\_\_

### SPECIAL EXPORT PACKING:

\$ \_\_\_\_\_ quoted by \_\_\_\_\_  
\$ \_\_\_\_\_ quoted by \_\_\_\_\_  
\$ \_\_\_\_\_ quoted by \_\_\_\_\_ \$ \_\_\_\_\_

### INLAND FREIGHT:

\$ \_\_\_\_\_ quoted by \_\_\_\_\_  
\$ \_\_\_\_\_ quoted by \_\_\_\_\_  
\$ \_\_\_\_\_ quoted by \_\_\_\_\_ \$ \_\_\_\_\_

Inland freight includes the following charges:

unloading  pier delivery  terminal  \_\_\_\_\_

### OCEAN FREIGHT

\_\_\_\_\_ quoted by \_\_\_\_\_ tariff item \_\_\_\_\_  
\$ \_\_\_\_\_ # \_\_\_\_\_  
\$ \_\_\_\_\_ # \_\_\_\_\_  
\$ \_\_\_\_\_ # \_\_\_\_\_

Ocean freight includes the following surcharges:

Port congestion  Heavy lift  
 Currency adjustment  Bunker  
 Container rental  Wharfage

INSURANCE  includes war risk  
rate: \_\_\_\_\_ per \$100 or \$ \_\_\_\_\_

**TOTAL OCEAN CHARGES** \$ \_\_\_\_\_  
notes: \_\_\_\_\_

### AIR FREIGHT

\_\_\_\_\_ quoted by \_\_\_\_\_ spec code \_\_\_\_\_  
\$ \_\_\_\_\_ # \_\_\_\_\_  
\$ \_\_\_\_\_ # \_\_\_\_\_  
\$ \_\_\_\_\_ # \_\_\_\_\_

Air freight includes the following surcharges:

Fuel adjustment  
 Container stuffing

INSURANCE  includes war risk  
rate: \_\_\_\_\_ per \$100 or \$ \_\_\_\_\_

**TOTAL AIR CHARGES** \$ \_\_\_\_\_ \$ \_\_\_\_\_  
notes: \_\_\_\_\_

### FORWARDING FEES:

Includes: Courier Fees Certification Fees Banking Fees \_\_\_\_\_ \$ \_\_\_\_\_

CONSULAR LEGALIZATION FEES: \$ \_\_\_\_\_

INSPECTION FEES: \$ \_\_\_\_\_

DIRECT BANK CHARGES: \$ \_\_\_\_\_

OTHER CHARGES: \_\_\_\_\_ \$ \_\_\_\_\_

\_\_\_\_\_ \$ \_\_\_\_\_

TOTAL:  FOB \_\_\_\_\_  C & F \_\_\_\_\_  
 FAS \_\_\_\_\_  CIF \_\_\_\_\_ \$ \_\_\_\_\_